

LIMITED SOURCE JUSTIFICATION

1. The Defense Supply Center Philadelphia, Medical Supplier Operations Directorate, Hospital Equipment Division is the contracting activity.
2. The action submitted for approval is the acquisition of the Warrior Aid and Litter Kits (WALK) under Electronic Catalog (ECAT) contract SPM200-07-D-8260.
3. The required item is identified as NSN: 6545-01-532-4962 WALK, manufactured by North American Rescue Products, Inc. (NARP) part number 80-0059. The required quantity of 600 each will be delivered to North Charleston, SC for shipment to Camp Liberty in Iraq by placement of a delivery order. The unit price of this item is \$1,002.48 for a total estimated dollar value of \$601,488.00.
4. The authority waiving the competition requirements is DFARS 208.405-70(b)(2) and FAR 8.405-6(b)(1), only one awardee is capable of providing the supplies or services required at the level of quality required because the supplies or services ordered are unique or highly specialized. The WALK identified above is the only product that can meet the customer's needs.

This item will be used at Camp Liberty in Iraq to replace 600 WALK that were lost in a fire at Camp Liberty. These items must be replaced with an identical unit for the reasons described below.

The WALK is an all-in-one "backpack" kit that contains a Talon 90C quad-fold litter and a built in packet system for first aid supplies, medical equipment and hypothermia prevention and management. It is designed to be stowed on-board combat vehicles for use by the medical first responder for expedited casualty treatment and evacuation. The components of the kit support the first responder to facilitate immediate treatment of certain preventable causes of death: extremity hemorrhage, penetrating chest wounds with complications, and compromised airway. The Talon 90C litter is compatible with the North Atlantic Treaty Organization (NATO) standards which ensure that all equipment used by NATO countries will be compatible with the litter provided in the WALK. The WALK is the first responder triage kit and is fielded with all Army Mine Resistant Ambush Protected vehicles (MRAPs) with the exception of MRAP ambulances. It provides the capability for the warfighter to treat battle casualties until specialized medical personnel can respond. The product from NARP is the only known product that provides all the materials and capabilities required by the MRAP Concept of Operation. More specifically the NARP WALK fits within the interior MRAP capsule envelope. With all the Government Furnished Equipment (GFE), crew and individual equipment, space is at a premium inside the MRAP vehicle. The dimensional envelope of the WALK was designed to be integrated into the MRAP configuration. Any deviation from this envelope would require a re-prototyping of all seven MRAP variants. The NARP WALK Talon 90C litter is compatible with the MRAP litter lift system used on MRAP ambulances and

Casualty Evacuation (CASEVAC) vehicles. A non-compatible litter would subject the wounded soldiers to additional risk because they could not be secured properly in the vehicle. This situation could result in additional injury or death. The NARP WALK has been fielded with all MRAPs in Operation Iraqi Freedom/Operation Enduring Freedom (OIF/OEF). Introducing a different version increases the logistics and training footprint and is an unnecessary duplication of costs. Program Manager MRAP is open to additional sources of supply for a WALK-like system if the supplier can demonstrate full form, fit and function interchangeability with the NARP WALK which has proven capability. It is estimated that this demonstration would take 6 to 12 months to qualify another source. This is a Commercial Off-The-Shelf item and the data regarding kit contents and design are proprietary. At this time, there is no data to support evaluation of a second source.

5. DSCP has already determined the price of the WALK under the ECAT multiple award program fair and reasonable in accordance with FAR 8.404(d). DSCP is receiving a 30.9% discount from the retail price which is the same price offered on their Federal Supply Schedule (FSS) contract.
6. Market Research was conducted by searching the Internet trying to determine if there was another kit that could meet the characteristics of the WALK. No other kit similar to the NARP WALK was identified.
7. ECAT vendors have the opportunity to add products that fall within the scope of the ECAT contract at anytime; however, currently, there are no other known vendors, including those outside of ECAT that would be able to offer this product.
8. DSCP will encourage other companies to come in on the current ECAT solicitation SPM2D1-07-R-0012. Also, DSCP will attempt to locate other acceptable sources inside and outside of the ECAT program for future routine requirements, as they arise.
9. As the Contracting Officer, I hereby certify that the information contained in this Justification is accurate and complete to the best of my knowledge and belief.

4-16-07
Date


DONNA RADAY
Contracting Officer

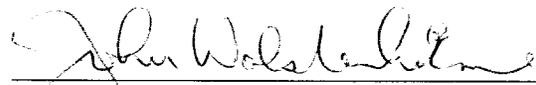
I hereby certify that the requirements which form the basis of this justification are accurate, that these supplies meet the Government's minimum needs and that this justification is accurate and complete to the best of my knowledge and belief.

4/16/09
Date


IVAN MORALES
Product Specialist

I have reviewed this justification and recommend approval.

7/16/09
Date


ROBBIN DURIE *for*
Chief, Hospital Equipment Branch

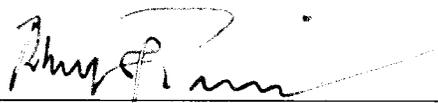
I have reviewed this justification for legal sufficiency.

4/20/09
Date


DSCP Office of Counsel

I have reviewed and hereby approve this justification.

4-22-09
Date


ROBERT J. PANICHELLE
DSCP Competition Advocate