

Procurement Request Number MIPR8EERICS051

JUSTIFICATION FOR OTHER THAN FULL AND OPEN COMPETITION

Upon the basis of the following justification, I, as Contracting Officer, hereby approve the use of other than full and open competition of the proposed contractual action pursuant to the authority of 10 U.S.C. 2304(c)(1).

JUSTIFICATION

1. Agency and Contracting Activity. The requiring activity for this action is 66th MI Group, Dagger Complex, Eberstadterweg, 64295, Darmstadt, Germany. The contracting activity is Defense Information Systems Agency, DITCO-Europe/PL512, Building 143, Sembach-Heuberg, Germany. This document is a justification for other than full and open competition.

2. Nature/Description of Action(s). Requirement is for the firm fixed price purchase of Ericsson Asynchronous Transfer Mode (ATM) (broadband switching and transmission technology) equipment and three year advanced replacement support. As directed by Army OPOD 34-07 for the relocation/restationing of 66th MI from Dagger Complex, Darmstadt, Germany to Wiesbaden Army Air Field, Wiesbaden, Germany, this equipment purchase will be used to access the 5th Signal Wide Area Network for the networks.

3. Description of Supplies/Services.

ITEM	Part Number	Product	QTY
1	BXR1600R/8AC	BXR 1600 Redundant Configuration	1
2	BXR-SCP-P5-700	BXR400/BXR1600 Pentium 700 MHz Switch Control Processor	4
3	NM-4/ETH-TXB	4-port 10/100 Ethernet TX network module	4
4	NM-1/622SMIRE	1-port OC-12c/STM-4 Series E ATM network module (single-mode, IR optics) Single port SMIR and three port MM OC-3c, SC Connector	4
5	NM-4/155IR3MME		2
6	FT-BXR1600-PL	FT-BXR Platinum SW - BXR1600	1
	SUPP-S-A	Support, Next Business Day advance replacement – 3 years	

The order value is estimated at \$220,000.00.
Anticipated delivery time is 30-45 days ARO.

4. Identification of Statutory Authority. 10 U.S.C. 2304(c)(1)

5. Demonstration of Contractor's Unique Qualifications.

a. Only brand name Marconi/Ericsson modules, replacement parts and software can be inserted directly into the existing Marconi/Ericsson ATM network without having to replace the entire ATM device and modules with an alternate brand. Marconi/Ericsson is the only ATM equipment that 5th Signal allows to join to the Wide Area Network.

b. Although it is possible to use other than brand name Marconi/Ericsson products, use of such equipment would result in substantial additional cost to the Government that is not expected to be recovered through competition.

c. Marconi/Ericsson network equipment is managed centrally through brand name unique proprietary software/hardware systems. This centralized management allows for troubleshooting the entire network. Adding numerous brand devices segments the network requiring separate management at each segment. Not only would the segmented management add additional costs, but it would greatly inhibit troubleshooting of the network.

6. FedBizOpps Announcement/Potential Sources. The solicitation will be posted on FedBizOpps.

7. Determination of Fair and Reasonable Cost. The anticipated cost to the Government will be determined fair and reasonable prior to award.

8. Description of Market Research. N/A. This requirement is for equipment which will be inserted into an existing network configuration, and, as described under unique qualifications, insertion of a different brand while guaranteeing full operational functionality is not possible.

9. Any Other Supporting Facts. None

10. Listing of Interested Sources. The requesting activity used the Program Management for Computing, Hardware and Enterprise Software Solutions (PM-CHESS), (formerly the Army Small Computer Program) website to determine interest, as well as contacting other vendors known to be able to supply the required Ericsson equipment. Interested sources include: Dell; Intelligent Enterprise Solutions, LLC; Force 3; and Ericsson.

11. Actions Taken to Remove Barriers to Competition. None at this time. Use of other than Ericsson equipment would result in substantial duplication of cost to the Government that is not expected to be recovered through competition. The 66th MI Group currently owns and runs Ericsson equipment in excess of \$2.4 million dollars. Re-engineering and re-equipping the Group would not be a cost effective solution in order to try to open this requirement to competition.

12. Reference to the Approved Acquisition Plan (AP). N/A. AP not required.

TECHNICAL AND REQUIREMENTS CERTIFICATION (FAR Subpart 6.303-1(b), and DARS Subpart 6.303-1(b))

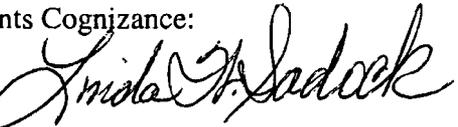
I certify that the facts and representations under my cognizance which are included in this justification and which form a basis for this justification are complete and accurate.

Technical Cognizance:

Signature 

NAME TIMOTHY M. SHARPE DATE: 14 March 2008
TITLE/ORG Acting Chief, Network Engineering, NEIC
PHONE: DSN 314-347-3258

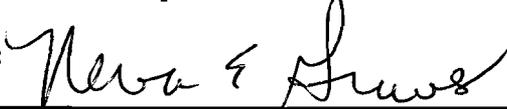
Requirements Cognizance:

Signature 

NAME LINDA W. SADOCK DATE: 14 March 2008
TITLE/ORG IT Acquisitions Manager
PHONE DSN: 314-347-3279

CONTRACTING OFFICER CERTIFICATION (FAR Subparts 6.303-1(a), 6.303-2(a)(12))

I certify that this justification is accurate and complete to the best of my knowledge and belief. Since this effort exceeds \$100K but does not exceed \$550K, this certification serves as APPROVAL (FAR Subpart 6.304(a)(1)).

Signature:  19 Mar 08

Printed/Typed Name and Title	Code	Phone	Date
Neva E. Graves, Contracting Officer	PL512	49-6302-922740	

ALL QUESTIONS REGARDING THIS J&A ARE TO BE REFERRED TO NEVA E. GRAVES, CONTRACTING OFFICER, AT neva.graves@disa.mil