



REPLY TO
ATTENTION OF

DEPARTMENT OF THE ARMY
US ARMY CENTER FOR HEALTH PROMOTION AND PREVENTIVE MEDICINE-EUROPE
CMR 402
APO AE 09180

MCHB-AE

22 January 2009

MEMORANDUM FOR DITCO

SUBJECT: Justification For Other Than Full And Open Competition – VPMi Software Upgrade

1. Request that DITCO purchase services listed on Purchase Request and Commitment document number WK4UPX9050-1000 as a non-competitive requirement. The following bullet items are submitted per request:

- (1) AGENCY: United States Army Center for Health Promotion and Preventive Medicine – Europe (USACHPPMEUR), CMR 402, APO, AE 09180
- (2) NATURE/DESCRIPTION OF THE ACTION: Request for approval of other than full and open competition, in accordance with the Federal Acquisition Regulation (FAR) 6.303-2.
- (3) DESCRIPTION OF SERVICES: USACHPPMEUR requires the purchase of software upgrades from Virtual Communications Services (VCS), LLC., Virtual Project Management intranet (VPMi) from the current version 3.3 to the most current version of the software, version 4.1. VCS will install and debug the upgraded software, conduct data migration and validation, conduct on-site training and orientation on the upgraded software, and provide analysis of compatibility of VPMi and GFEBs.
- (4) IDENTIFICATION OF STATUTORY AUTHORITY: Only one responsible source and no other supplies or services will satisfy agency requirements, 10 U.S.C 2304(c)(1). FAR 6.302-1/DFAR 206.302-1
- (5) DEMONSTRATION OF CONTRACTOR’S UNIQUE QUALIFICATIONS: The VPMi software is a proprietary software belonging to VCS and cannot be installed, modified, or otherwise manipulated by any other vendor. USACHPPMEUR has used VPMi from 2003 through 2006 as the sole project management system for the organization in Europe. In an interim period, USACHPPMEUR was required to use an alternate system as directed by our HQ. Subsequent use of the alternate system proved less useful to European operations and permission was granted to revert back to the VPMi system, in its upgraded capability. Therefore, USACHPPMEUR is upgrading its current VPMi software from our current version (3.3) to the most recent version available (version 4.1) in a conversion process back to VPMi as our

Readiness thru Health

Command project management tool. USACHPPMEUR previously bought the VPMi software (to include the base software code) and has periodically contracted to have software modifications completed and user documents developed

- (6) FEDBIZOPS ANNOUNCEMENT/POTENTIAL SOURCES: A GSA schedule review was conducted and no entities were identified that were capable of providing the required upgrades and related software services.
- (7) DETERMINATION OF FAIR AND REASONABLE COSTS: The costs of purchasing completely new software and the internal time and other resources to install, test, and implement across the command are cost prohibitive. The cost of the VCS proposal for services is fair and reasonable.
- (8) DESCRIPTION OF MARKET RESEARCH: The original market research conducted prior to acquisition of the VPMi software revealed there were several viable vendors providing project management services. In order to be competitive, VCS provided the source code for the VPMi software which is beneficial to the government in this acquisition.
- (9) ANY OTHER SUPPORTING FACTS: All associated code, software, and services for this system were purchased by the US government from VCS. The system is highly technical and the customizations proprietary in nature. The use of the system by the entire organization directly supports or project management objectives, and the use of a vendor other than VCS to perform these services will violate the license agreement and greatly diminish the organizations ability to utilize the system and will directly impact organizational effectiveness.
- (10) LISTING OF INTERESTED SOURCES:

Virtual Communication Services, L.L.C.
P.O. Box 280
St. Louis, MO 63088-0280
Phone: 636-391-7087
Email: NMATTEUCCI@VCSONLINE.COM
Web: www.vsconline.com
- (11) ACTIONS TAKEN TO REMOVE BARRIERS TO COMPETITION: None
- (12) STATEMENT OF PERIOD OF PERFORMANCE AND/OR DELIVERY SCHEDULE: Software upgrade delivery and installation will occur within 14 days of the awarding of the contract. Customizations, debugging, data migration, and training will proceed following the upgrade installation and testing and will

be completed within 60 days. Compatability analysis of VPMi and GFEBS will be completed within 180 days of the awarding of the contract.

- (13) REFERENCE TO THE APPROVED ACQUISITION PLAN (AP)/PROGRAM PLAN (PP): Not required.

//signed//
Kurt G. Berry
Chief, Information Management Division

22 Jan 2009

Bess Goodman
Bess Goodman
Contracting Officer