



## Vendor Meeting Request Form

FirstNet has made the determination that it is in the best interest of the Nationwide Public Safety Broadband Network (NPSBN) program to conduct one-on-one sessions with firms that represent industry capability based on the principles and procedures identified in the Federal Acquisition Regulation Part 15.201, Exchanges with Industry Before Receipt of Proposals. These sessions are not for marketing purposes. They are being held with the intent to discuss an offeror's capabilities, current commercial offerings, and major program objectives and to learn more about industry capabilities to meet those objectives. This would include industry's assessment and possible solutions pertaining to the value blocks identified by FirstNet in the Special Notice to include the draft RFP documents and notional concepts, and to better understand and incorporate "best commercial practices" into this acquisition.

FirstNet does not anticipate that it will disclose any specific information necessary for preparation of proposals in these sessions that has not already been made public to date. However, should such information be disclosed during these sessions, such information will be made available to the public as soon as practicable, but no later than the next general release of information, in order to avoid creating an unfair competitive advantage.

Requestor Information		
Date of this Request (MM/DD/YYYY)	Requestor Name	Title
Company/Organization		
Address		
Phone	Email	
Company/Organization Information		
Describe the capabilities that you will be able to provide to meet FirstNet's objectives:		

## Company/Organization Information Continued

As noted on FirstNet's [website](#), all vendors looking to meet with FirstNet at this time must be prepared to answer the following three questions. In order to help us make a determination as to whether or not we will accept your meeting request, please provide brief preview answers to the below questions. All vendors who are granted a meeting should be prepared to discuss these questions in detail.

1. In the Special Notice and Draft RFP, FirstNet proposed both a Nationwide (Category One) and a Regional RAN (Category Two) acquisition approach. Does your company have the capability to meet FirstNet's objectives for either or both categories? Is your company interested in submitting a proposal for either category or both categories as a prime contractor?

Yes          No

In brief, if you answered yes, how do you plan to do it?

2. FirstNet currently proposes to use a performance-based acquisition approach utilizing a Statement of Objectives, which allows for creative and innovative responses from industry. Please describe how you are best suited to meet these objectives to deliver the best possible network for Public Safety. Specifically, please present your response on how you will utilize all resources and assets available to FirstNet, including all of the following elements of FirstNet's financial sustainability model, as described in the Special Notice:

- User fees from public safety entities;
- Synergies;
- Use of excess network capacity; and
- Any other value that should be considered for financial sustainability.

3. What changes to the Draft RFP documents or approach would you suggest to ensure a successful NPSBN acquisition? Are there any elements of what has been proposed that would limit your ability as an offeror? Please provide any specific examples, including potential changes to the acquisition approach.

(This information to be provided at the meeting, if scheduled.)

## Meeting Request Information

List your planned meeting attendees (Name, Title)

Are you aware (after making a reasonable inquiry) of any actual or potential Conflicts of Interest (organizational and personal) relative to your organization, its employees and contractors? Yes          No

Email completed form to: [firstnetindustryliason@firstnet.gov](mailto:firstnetindustryliason@firstnet.gov)